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EXPRESSION OF INTEREST (EOI) NO. EOI/O/7/2017-2018

Oil India Limited, a Government of India “NAVARATNA” Category Enterprise, engaged in the business of Exploration, Production & Transportation of Crude Oil and Natural Gas and Production of LPG invites Expression of Interest (EOI) from Indigenous service provider(s) against **EOI No.: EOI/O/7/2017-2018** for **‘Transportation of produced fluid of around 1500KLs per day by 12KL (equivalent to 12MT) capacity tankers from various OIL's Field Locations/ installations in Assam and Arunachal Pradesh fields for a period of 3 (Three) years extendable by 01(One) year or, on Call-out basis’**. Interested Parties having relevant experience and expertise (details are available at OIL’s website- www.oil-india.com) are invited to submit their EOI(s) at our e-mail id: eo-contracts@oilindia.in within the stipulated date as indicated in the detailed EOI, followed by hard copies of the same through courier/post. The offer(s) may also be uploaded in Parties’ FTP server/File sharing website (portal) and the link(s) may be provided to us at our e-mail within above specified period. All Corrigenda, addenda, amendments, time extensions to the EOI will be hosted on the website and no separate notification shall be issued in the press. Prospective participants against the EOIs are requested to visit the website regularly to keep themselves updated.

EXPRESSION OF INTEREST NO. EOI/O/7/2017-2018 FOR ‘TRANSPORTATION OF PRODUCED FLUID OF AROUND 1500KLS PER DAY BY 12KL (EQUIVALENT TO 12MT) CAPACITY TANKERS FROM VARIOUS OIL'S FIELD LOCATIONS/ INSTALLATIONS IN ASSAM AND ARUNACHAL PRADESH FIELDS FOR A PERIOD OF 3 (THREE) YEARS EXTENDABLE BY 01(ONE) YEAR, OR, ON CALL- OUT BASIS’

1. Introduction:

OIL INDIA LIMITED (OIL), a Government of India “NAVARATNA” Category Enterprise, engaged in the business of Exploration, Production & Transportation of Crude Oil and Natural Gas and Production of LPG in India with participating interest in Oil & Gas sector in various overseas projects intends to hire the above Service. Expression of interest (EOI) is invited from reputed national parties having requisite experience, capability and specialization in carrying out similar assignments in Upstream/Downstream petroleum sector.

2. Brief description, work scope and services required:

A. Brief description: OIL invites expression of interest from reputed road Indian transporters for transportation of produced fluid/ crude oil/condensate from various OIL's field locations/ installations in Assam and Arunachal Pradesh through tanker services. The volume of produced fluid/crude oil/condensate to transport per day is around 1500 Kilolitres but not limited to (may increase or decrease). The produced fluid /crude oil/condensate so evacuated is mainly unprocessed / raw crude/ condensate.

B. Broad Scope of work:

1. Loading and Transportation of produced fluid /crude oil/ condensate from various OIL's field locations/ installations of Assam and Arunachal Pradesh to Unloading stations for unloading. The tentative/ indicative loading and unloading points/ installations* are as below:

a) Loading points/ Installations/Locations/ Stations:

- i) NHK# 285
- ii) DIAN
- iii) MFC
- iv) DGF
- v) DGD
- vi) TX
- vii) DIBC
- viii) TAI
- ix) CH
- x) MFP

- xi) MFK
- xii) MFJ
- xiii) Kumchai
- xiv) Kharsang
- xv) Moran #108
- xvi) Any new drilling/work over well/ production sites

b) Unloading points/ Installations/Locations/ Stations:

- i) Central Bowser Unloading Station (CBUS), Duliajan
- ii) Dikom Bowser Unloading Station (DBUS), Dikom
- iii) Kharsang Bowser Unloading Station (KBUS), Digboi
- iv) Any future unloading stations in OIL operational areas

* The loading and unloading points/ installations/ Locations/ Stations are subject to change.

Note:-

- i) A sample distance chart of the travel route to the above locations are given in Annexure-I. However, this is not exhaustive list and such distances may change depending on the change in locations, discovery of hydrocarbon and production, availability of loading/ unloading points/ installations on the day allocation of tankers, etc. Under normal circumstances, the tankers shall ply through defined routes only, unless advised by OIL.
- ii) Depending on production behaviour of the above locations/ installations, the volume of produced fluid /crude/ condensate to be transported from a particular location may increase or decrease. However, the deployment of the tankers to the loading/ unloading points/ installations shall be in multiples of 12Kls (equivalent to 12MT) only.
- iii) Each of the tankers shall be roadworthy and good operating condition to travel through developed / underdeveloped/ undeveloped roads leading to and from remote localities as is where basis. In case of likely event of occurrence of dusty atmospheres/ air pollution due to plying of tankers through the defined routes leading to and from the location(s), the party shall have to take adequate measures to minimize such air pollution throughout the period of the services of the contract. Deployment of water tanker(s) to spray water free from pollutants may be one of the options and the frequency of water spray shall depend on the pattern of deployment of tankers for evacuation of produced fluid /crude/ condensate. The party shall not use the tanker(s) which are engaged for evacuation of produced fluid /crude/ condensate for spray of such water on roads.

2. Loading, Transportation and unloading shall be of continuous operation.
3. The volume of produced fluid /crude/ condensate to be transported per tanker shall be of 12 Kilolitres (equivalent to 12MT). The carrying capacity of each tanker shall be of equivalent to 12MT for 12KL transportation.
4. The tankers must have inbuilt good working condition Vehicle Tracking System (VTS) / GPS installation / speed limit device installations as specified vide Memo no. CT-STA/19/2016/1325 dtd. Guwahati the 16th May, 2016 issued by Commissioner of Transport & Secretary, Dept. of State Transport Authority, Assam. The tanker without such device/ system shall not be loaded.

3. Pre-qualifying Criteria:

The party interested to participate in the EOI should meet the following criteria:

A) Technical:

- i) The party shall have experience in carrying out "SIMILAR NATURE" of jobs in Public Sector Undertaking (PSU)/ Central Govt./ State Govt. / Central Govt./ State Govt. Enterprise during the last seven years ending on the date of publication of this EOI as per the below "Note":

Note:- "SIMILAR NATURE" means the interested party/ parties must be in the business of providing services for transportation of crude oil/ condensate /petroleum product/ hazardous chemical through tanker/ bowser having capacity of each tanker/ bowser not less than 9 Kiloliters and have the experience of successfully executing at least one contract for transportation service of produced fluid /crude / condensate / hazardous chemicals through tanker/ bowser continuously for a minimum period of 2 (two) complete years.

AND

- ii) The party shall have a minimum experience of providing 10 (Ten) nos. of tankers/ bowsers of minimum 9 Kiloliters capacity per tanker under one/ two contracts during last seven years ending the date of publication of this EOI.

B) **Financial:** Annual Financial Turnover of the bidder in any of preceding three financial / accounting years, reckoned from the original EOI closing date should be at least Rs. Rs 5,16,51,000/- (Rupees Five Crore Sixteen Lakh Fifty One Thousand only only).

C) Net worth of bidder must be positive for preceding financial/ accounting year.

D). For proof of Annual Turnover & Net worth any one of the following document must be submitted along with the offer: -

(i) A certificate issued by a practicing Chartered /Cost Accountant* (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in PROFORMA- I.

OR

(ii) Audited Balance Sheet along with Profit & Loss account.

*In case the bidder is a Central Govt. organization / PSU /State Govt. organization / Semi-State Govt. Organization or any other Central / State Govt. Undertaking, where the auditor is appointed only after the approval of Comptroller and Auditor General of India and the Central Government, their certificates may be accepted even though FRN is not available. However, bidder to provide documentary evidences for the same.

Considering the time required for preparation of Financial Statements, if the last date of preceding financial / accounting year falls within the preceding six months reckoned from the original EOI submission last date and the Financial Statements of the preceding financial / accounting year are not available with the bidder, then the financial turnover of the previous three financial / accounting years excluding the preceding financial / accounting year will be considered. In such cases, the Net worth of the previous financial / accounting year excluding the preceding financial / accounting year will be considered. However, the bidder has to submit an affidavit/undertaking certifying that 'the balance sheet/Financial Statement for the financial yearhas actually not been audited so far'.

4. Documents to be submitted:

To qualify for consideration, the party interested to participate in the EOI are required to supply one (1) set of the following documentations, with the specific chapters, separated by dividers, in the same order as set out here below (a) to (g):

- a) Company profile and financial details.
- b) Past experience with Oil Companies especially in movement of tankers as per Pre-qualifying criteria mentioned in Para. 3. A (i) and (ii), above.
- c) Financial details as stated in Pre-qualifying criteria mentioned in Para. of 3.B, 3.C and 3.D above.
- d) Details of fleet of tanker(s)/ bowser(s) owned.
- e) All relevant information concerning contact/ telephone/ fax no., e-mail of the participant and/ or his/ her representative.
- f) Indicate tentative mobilization schedule.
- g) To specify whether the offer is for 'tenure deployment' and/or for 'Call-out' basis

Failure to provide any of the listed documents or information with requisite proof(s) shall negatively effect the qualification to participate in the EOI. **Notwithstanding the submission of this documentation, OIL is neither committed nor obliged to include any party in the tender list or award any form of contract to any participant.**

Please note that this is not an invitation to tender and OIL at its discretion may or may not float tender. After receipt of offers for EOI, it is planned to proceed for a post EOI/ pre-tender discussion in as per following tentative programme, the venue and date of which shall be notified to the qualified parties in due course of time:

Sl no.	Day	Time	Agenda
1	Day 1	1 st Half	Meeting with the participants
2		2 nd Half	Meeting with the participants
3	Day 2	1 st Half	Concluding Session
4		2 nd Half	-

Interested parties meeting the pre-qualifying criteria as above are invited to submit their EOI at our e-mail id: **eoicontracts@oilindia.in** within **28.09.2017**, followed by hard copies of the same through courier/post super-scribing **“Expression of Interest No.: EOI/O/7/2017-2018”** at the following address:

OIL INDIA LIMITED
Contracts Department
Post Office- Duliajan-786602

The offer(s) may also be uploaded in Parties’ FTP server/ File sharing website (portal) and the link(s) may be provided to us at our e-mail within above specified period.

The offer(s) should have clear indication whether the same meet the requisite experience and Financial criteria as mentioned in Pre-qualifying criteria.

OIL reserves the right to (a) accept or reject any/all offers submitted by parties (b) cancel the process at any time without any liability and assigning any reason thereof.

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CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

TO BE ISSUED BY PRACTISING **CHARTERED ACCOUNTANTS' FIRM** ON THEIR LETTER HEAD

TO WHOM IT MAY CONCERN

This is to certify that the following financial positions extracted from the audited financial statements of M/s..... (Name of the Bidder) for the last three (3) completed accounting years up to **(as the case may be)** are correct:

YEAR	TURN OVER In INR (Rs.) Crores	NET WORTH In INR (Rs.) Crores

Place:

Date:

Seal:

Membership Code & Registration No. :

Signature